

## The *Definitive* Guide to Talent Engagement

## 01

Leading recruiting teams are succeeding at each stage in the Talent Engagement Lifecycle

Your next great employees are out there, but there is often a long journey before they become productive, happy team members. The Talent Engagement Lifecycle shows each step a person goes through as they evolve from a curious job seeker with multiple employment options to a committed employee.

Too often, progressing talent through the lifecycle is a long and arduous process, despite the fact that candidates are eager to land their next job and hiring companies urgently need to fill open roles. Making matters even more difficult, a potential employee can exit the lifecycle at any point should they have a poor experience or simply lose interest in the role. Today's most successful recruiters are superstars at quickly progressing candidates through each stage — and keeping them engaged along the way.

Understanding talent mindsets and leveraging them to create better experiences is at the heart of a successful talent engagement strategy. Let's explore the stages in the Talent Engagement Lifecycle, the motivations people have at each one, and what it takes to engage them at each point in their journey.



## **Talent Lifecycle**

Job seekers	Instantly	Connect them	Provide a frictionles	SS
	answer	with the right	application	
	questions	roles	experience	
Applicants	Instantly	Schedule the	Point unqualified	
Approanto	screen	first interview	applicants to	
	applicants	ASAP	relevant roles	
	approditio			
Past applicants	Send relevant	Check in to keep		
	job openings	your company top		
		of mind		
Interviewees	Quickly schedule	Send	Check in during	Request
	additional	information	the interview	Glassdoor
	interviews	post-interview	process	reviews
			p	
Pre-hires	Check in as their	Start the		
	start date	onboarding		
	approaches	process		
		Provide	Ensure	Check in
New hires	Complete the	organizational	managers	regularly
	onboarding	& role-specific	conduct	during first
	process	training	regular 1:1s	90 days
			J	
Employees	Continue to	Provide career		
	check in	advancement		
	regularly	opportunities		
AI CHATBOT	AUTOMATED	DATABASE	JOB MATCHING	REFERRAL
	MESSAGING	REACTIVATION		AUTOMATION



## This is just an introductory excerpt

You can download the full version here:

https://www.sensehq.com/books-reports/talent-engagement-guide



